

Francesco Guerrieri

Software developer · DPO · Innovation Manager · AI Instructor

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EXPERIENCE

2023 — present

Innovation Manager & AI Instructor · *OmniaSoft Academy*

I design and run AI training programs. Author of the CERTA method for effective prompting.

- Corsi AI per IC Carlo Urbani (~100 docenti)
- Materiali didattici generati programmaticamente
- Survey-driven training design

2018 — present

Data Protection Officer · *Clienti pubblici e privati*

Certified DPO for public bodies and private companies. GDPR audits, processing records, training, data breach management.

1999 — present

Founder & Legal Representative · *OmniaSoft Group — Roseto degli Abruzzi (TE)*

I lead a multi-division digital workshop covering six areas: development, creativity, GDPR, training, infrastructure, business intelligence.

- Sviluppo software custom per PA e privati
- Centinaia di persone formate sull'AI
- Provider accreditato MIUR e intermediario SDI presso Agenzia delle Entrate

SKILLS

TECNICA	LINGUA	SOFT	NORMATIVA	AI
PHP 8.2+ ●●●●●	Italian (native)	Public speaking /	GDPR (EU Reg.	Prompt Engineering
Laravel 12 /	●●●●●	Teaching ●●●●●	2016/679) ●●●●●	(CERTA method)
Filament 3 ●●●●●	English (technical)	Project	DPO role ●●●●●	●●●●●
Slim Framework +	●●●●○	management	AI Act (EU Reg.	ChatGPT / Claude /
Eloquent ●●●●○		●●●●○	2024/1689) ●●●●○	Gemini ●●●●●
MySQL / MariaDB		Sales negotiation	Electronic invoicing /	AI applied to
●●●●●		●●●●○	SDI ●●●●●	processes ●●●●●
Vue 3 + Inertia				AI training (B2B /
●●●●○				schools) ●●●●●
Tailwind CSS				
●●●●○				
Git / GitHub Actions				
●●●●○				
Capacitor / PWA				
●●●●○				

CERTIFICATIONS

Innovation Manager

MISE - Ministero dello Sviluppo Economico · 03/2020

Data Protection Officer (UNI 11697:2017)

Ente di certificazione accreditato · 06/2019

Accredited training provider

MIUR · 01/2018

RECENT TALKS & COURSES

- **AI and teaching: two lessons for schools** — Course · IC Carlo Urbani — Moie (AN) · 11/2025 · 100 attendees
- **The CERTA method: a mindful approach to prompting** — Talk · OmniaSoft Academy · 10/2025
- **GDPR & SMEs: what really changes** — Course · Confindustria Teramo · 06/2024 · 35 attendees